

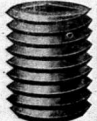
INDUSTRIES

MERRILL IRON WORKS.

Merrill has the distinction of having the only exclusive mill supply house between Green Bay and Ashland, this state, the Merrill Iron Works, whose plant occupies half a city block at 106 North Genesee street.

They are founders and manufacturers of wood and iron working machinery, gray iron and brass castings, and are manufacturers and jobbers in mill engineers' and blacksmiths' supplies, logging machinery and tools. They are the originators of the Merrill safety set screw and Jennings' patent saw set.

This is one of the best equipped iron works in the state. They employ between eighty-five and fifty men, all of whom are skilled, and they ship to all parts of the state. They operate a big traveling crane, for moving heavy machinery and loading and unloading trucks.



"MERRILL SAFETY SET SCREW" Milled From Solid Cold Rolled Steel, With Square Hole.

They handle iron and steel, belting and packing valves and fittings, wood split pulleys, logging supplies, and gas engines. They manufacture the "Merrill" grinders, make saw mill machinery and are agents for Stover engines.

H. B. Richmond is president of the company, and H. H. Patzer is secretary and treasurer. The business has been established twenty-eight years and was incorporated in 1906.

Not only is this firm one of the oldest in the county but it is one of the most substantial and probably none are better known throughout the state than the Merrill Iron Works. They use the name of our city as a trade mark.

ANDREW KAUL, JR. & COMPANY.

If you want to see a busy place and see from sixty to seventy-five contented hands, all working like good fellows, visit the plant of Andrew Kaul, Jr. & company, on West Main.

In the three years that this firm has been a big pay roll factor of our city they have built up a large business that has a bright future. They are hardwood manufacturers.

To give some idea of their output, they manufacture for the Strohbecker company, South Bend, Ind., 1,500 wheel hubs daily, and they make from 6,000 to 8,000 speeder bobbins daily.

Besides these from 12,000 to 15,000 paper pulps are turned on their modern machinery every day, and they send thousands of spools to the eastern cotton mills. Veneering is produced in immense quantities.

Much credit must be accorded Mr. George T. Harding, under whose management this enterprise is conducted. He certainly is entitled to space in the "Chamber of Commerce Edition" of THE HERALD. Through his energies, Merrill has acquired another substantial industry that is a credit to the community, for not only does it bring money to Merrill and keep money in circulation, but it furnishes employment and a livelihood to a goodly number of residents.

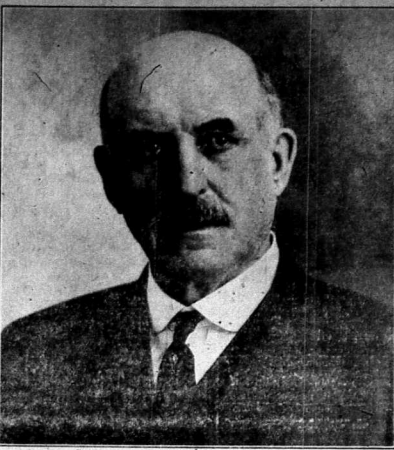
MERRILL ELEVATOR.

The Merrill Elevator, located at 1401 Logan avenue, is always a busy place. It is now three years since it was started, and a large trade has been built up.

They are agents for "Pure Cream" flour, made of Minnesota wheat, and sell large quantities of ground feed, wholemeal corn, oats, barley, rye, hay, salt, bran, wheat, etc. Besides these articles they are large wholesalers of fruits and vegetables of all kinds.

The Chicago, Milwaukee & St. Paul railroad serves the Merrill Elevator, and besides doing a large local business, the company ships large quantities of their goods over this line to nearby towns.

This house is highly esteemed in this vicinity for its excellent business methods and inflexible integrity. It has always given conscientious support to all measures conducive to the benefit and welfare of the city and the people. In every respect the Merrill Elevator may be considered a representative one, all its operations being conducted strictly in accordance with the rules of civility and honor.



J. N. COTTER, PRESIDENT, MERRILL RAILWAY & LIGHTING CO.

HON. JOHN N. COTTER.

Forty-three years ago last Christmas day a young man, whose birthplace was Franklin county, New York state, arrived in the then hamlet of Jenny, now the promising city of Merrill, who was destined in the years to come to play more than an ordinary part in the development of this section of Wisconsin. Others have accumulated great fortunes, and others have, perhaps been more conspicuous in the business world than the subject of this sketch, Hon. J. N. Cotter, but this writer knows of no man who has been more intimately connected in a public way with the development of Lincoln county and Northern Wisconsin than he. After all when the book of life shall have been closed and our deeds impartially recorded, the enduring monument that each for himself shall have reared throughout his busy life time, service to mankind will endure longer than most costly marble, erected by the schools of his native village until the year of his death, and dealing as it will with the rugged character of its pioneer citizen-ship will not be complete without just need and recognition of the life and deeds of our well known townsman, Hon. J. N. Cotter. His life and deeds are so intimately associated with the upbuilding of this section of the state as to remain forever and all time an enduring monument to his worth and accomplishments.

Though a New Yorker by birth Mr. Cotter comes from that race which has had such a conspicuous part in the public and military history of the American republic, as both of his parents were natives of Ireland. The subject of this sketch first saw light of day at Fort Covington, Franklin county, New York, April 11, 1847. He was the youngest of his native village until the age of sixteen when he set out to carve out for himself his fortune in life. His first employment was in the lumber woods of his native state. This followed for a year or two when he sought the oil fields of the neighboring state of Pennsylvania. Not being satisfied with the conditions he found in the east young Cotter started for the west, came to Wisconsin, direct to Merrill as stated over forty-three years ago. For the first few years Mr. Cotter was employed in the woods and on the river. He soon rose to the post of camp foreman, and it did not take him long to figure out for himself that opportunities for engaging in business were not lacking, so in 1882 he became a member of the firm of T. P. Mathews & Co., the members of the firm, besides Mr. Cotter, being Mr. T. P. Mathews, then a prominent figure in the lumber business in this section and Mr. James O'Connor. The firm prospered, but the death of the two other members of the firm compelled the partnership to be dissolved and in 1885 Mr. Cotter closed up his affairs and for several years engaged in logging operations alone. In 1888 he was one of the organizers of the Central Manufacturing company, a large sash, door and blind factory being built where the Merrill high school now stands. Mr. Cotter was the president of the company and for a year or more its active manager. The plant was struck by lightning, and after a few years operation, and burned to the ground. In 1890 the J. N. Cotter Manufacturing company was organized with Mr. Cotter as the principal stock holder and active head, and the Cotter mill, seven miles from the city, was erected, and continued in operation until a few years ago when the supply of raw material was exhausted and the mill closed down.

Those of our older citizens remember the destruction of the T. B. Scott Lumber company's mill in October of 1899. This was the oldest mill in the

city and at the time of its destruction by fire gave employment to a small army of men. The destruction of this big plant which threw a large number of our citizens out of employment, was at that time considered the worst blow the young city could receive. For weeks the people were disheartened, until one fine morning later in the fall they awoke and found a large body of men removing the debris. Inquiries brought forth the answer that the Merrill Railway & Lighting company had bought the water power and that a power plant big enough to furnish both light and power for the city were to be erected. This was a big undertaking then and Mr. Cotter was the leading spirit to bring it into being. From the time in 1882 when the firm of T. P. Mathews & company was organized Mr. Cotter has been largely interested in the timber and land resources of the county and is so today.

Though Mr. Cotter has been a busy man of business for more than a quarter of a century he has cheerfully responded to the call of his fellow citizens for public service. Being a strong and forceful character, naturally many of Mr. Cotter's proposals brought out opposition, but his public work has stood the test of time, and what is as good, no breath of public scandal has ever been whispered in connection with any act of his.

Mr. Cotter was elected mayor of Merrill in 1888, and his administration was signalized by the building of Merrill's fine city hall. Mr. Cotter was a member of the Board of Education when the Fourth ward school house was built, and took a leading part in sharing its construction. When the old Fifth ward school building was burned to the ground, Mr. Cotter still a member of the Board of Education was around bright and early finding ways and means to house the school children until the present handsome school structure should be completed. In the design and construction of this building he took a prominent part. It is only the truth to say that but for Mr. Cotter Lincoln county could not boast of one of the finest public

buildings in the state. Mr. Cotter was also a member of the County Board when the Lincoln County Home was built. This is another public building that our citizens can well point to with pardonable pride. Situated near the Prairie river with splendid surroundings and commodious buildings it is an ideal place to care for those who cannot care for themselves under sanitary and healthful surroundings. As a public official Mr. Cotter has always insisted that whatever is done in the public interest should stand prominent as to embedded in that principle.

In politics Mr. Cotter was for many years one of the recognized leaders of the democratic party in Northern Wisconsin. If he would have sought political preferment he could at various times had any of the public offices his party associates could bestow. He was the owner and for a time the editor of the first Democratic newspaper to be established in Lincoln county. Of late years Mr. Cotter has not been in complete accord with the tenets of his party's public policies.

Mr. Cotter's business activities are so many that one will most likely overlook many. For years he has been an indefatigable worker for more and better railway facilities for Merrill. He is today vice president of the Minneapolis, Merrill & Marinette Railway company. He is a director in the Citizens' National Bank, Grandfather Falls company president of the Merrill Railway & Lighting company, with Mr. Anson, Mr. Cotter is the owner of Merrill's splendid hotel, the Lincoln. But for all his activities he is never too busy to meet and greet his friends and but few men have more staunch friends than he.

C. N. JOHNSON.

There are few people known better in Lincoln county, and fewer still who have the state-wide reputation of C. N. Johnson, former editor of THE HERALD, and now a prosperous Lincoln county farmer. Mr. Johnson is the original railroad booster and has argued long and earnestly for more and better railroad facilities. It begins to look as though his dream of an east and west line is about to be realized.

It has been often and truly said that "Chris" Johnson is the best and business booster in the county. When in the editorial chair the ink was never dry on a boosting article.

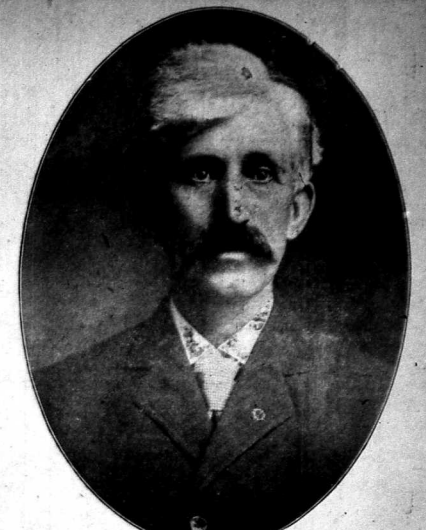
Merrill retail merchants rank among the best of any in the state. They carry the finest to be had in their respective lines, and they sell on margins under the motto, "Live and Let Live." Patronize home interests.

First-class job work at THE HERALD job department.

It Pays To Advertise In The HERALD



C. N. JOHNSON, Woodman, editor, ex-postmaster, farmer and original railroad booster.



HON. JOHN O'DAY

HON. JOHN O'DAY.

We believe that no industry has brought forth so many men of rugged character as the lumber industry. Perhaps the solitude of the forest, the dangers and hardships encountered that were met with as men literally cut their way through the woodland has contributed much to this fact. But be that as it be, the truth of the first is amply illustrated in the lives and characters of men who have advanced civilization throughout the great empire of the northwest. The trappers and cowboys of the great plains now fast disappearing will have their place in American history, but the men who forged their way through the forests of Ohio, Indiana, Michigan, Minnesota and westward to the Pacific coast have been and are today city and homebuilders. Most of these men found not their staple matter in great colleges of learning, but on the contrary in the hard experience of toil and perseverance. But few cities of the great northwest but that can boast of several citizens now leaders in business and financial affairs, and even as presidents and regents of universities whose education was obtained, not from text books, but from everyday experience of this workaday world of ours. Merrill has many such citizens. They are the leaders in the upbuilding of the city and the civilization of our times.

As one of these Merrill points with pride to Hon. John O'Day, member of the Wisconsin legislature for two terms, former mayor of the city, member of the Board of Education, member of the Park board, leader in business and financial affairs. For nearly thirty-five years Mr. O'Day has been a citizen of Merrill. For more than twenty-five years a leading figure in the lumber business of Northern Wisconsin.

Mr. O'Day had early in life to go out and do for himself. As the family was located on a small farm near Grand Rapids young O'Day as soon as he was able to fill a woodsman's place sought the lumber camps and rivers where he was engaged as laborer and log driver. In 1881 Mr. O'Day moved to Merrill and this city has been his home ever since. For a year or more he followed the work of the ordinary woodsman, but his superiors soon discovered his executive ability and he was made logging foreman in one of the camps of the Scott Lumber company, and latter superintendent of that company's then extensive logging business. For a number of years he held that position to the eminent satisfaction of his employers. He like so many others saw the opportunities for more rapid financial gain as an operator on his own hook, he formed a partnership with John Daly of Grand Rapids, and the firm of O'Day & Daly was for many years and up to the accidental death of Mr. Daly in a runaway accident when driving his spirited team of horses from one of their logging camps, one of the most successful logging concerns on the Wisconsin river. Though engaged in a lucrative business, Mr. O'Day in the winter time and in the spring on the firm's log drives Mr. O'Day had personal charge of their logging operations. As superintendent of log driving Mr. O'Day could always be found in the most dangerous places, directing his men in their dangerous and hazardous work. Mr. O'Day has handled a bateau 14 ft. scouled, used in carrying thread Avo log jams in the various and other dangerous places for 20 years.

every spring. This work required a cool head and lion-hearted courage. A loss of presence of mind and a false move would in most cases mean death to those engaged in the dangerous occupation of log driving.

Mr. O'Day's business activities have been many and on extensive scales. With Hon. J. N. Cotter, Mr. O'Day has been a prominent factor in the Merrill Railway & Lighting company. This company has the honor of being one of the first, if not actually the first, in the use of electricity in propelling of street cars. Mr. O'Day in company with Hon. L. N. Anson was the originator of the building of the paper mill and the organization of the Grandfather Falls company, in this city. It was under Mr. O'Day's personal supervision that the big dam at Grandfather, which furnishes the power to create the electric energy used in the paper mill in this city, was built. This is one of the highest, if not the highest dam in the state. Mr. O'Day has served as vice president and director of the Grandfather Falls company, a three-quarter million dollar enterprise, since it was first launched upon the industrial world. He has also served as vice president of the Citizens' National Bank and is now a director in that successful and substantial institution. In 1909 Mr. O'Day bought the Merrill Iron Works and successfully operated it until he sold it a year or two ago.

In public affairs Mr. O'Day served the city one term as mayor, with credit to himself and honor to the city. Four years ago he was elected to the legislature and re-elected two years ago. His legislative career, like his business career, has been marked with high ability and great fidelity to the people's best interests. In politics Mr. O'Day is a Democrat and ever since his advent into the lower house of representatives his friends have been asking him to accept higher political honors.

Mr. O'Day is an active member of the order of the Knights of Columbus and has been honored with the highest office in the local order.

Hon. John O'Day is a gentleman that it is a real pleasure to know, frank, openhearted, sincere and genial he is one of nature's noblemen. The world cannot have too many such noble characters. He has been honored with these few lines. Mr. O'Day is a Merrill booster. He believes in Merrill and the possibilities of Northern Wisconsin. Realizing the need for better railway transportation Mr. O'Day has been steadily consistent worker in the new railroad enterprise, the Minneapolis, Merrill & Marinette Railway company, of which he is the president.

Wisconsin is yet in its infancy. Its development has just begun. When the time comes it shall rank as one of the greatest states of these United States in both population, wealth and importance, and when the future citizens of this great commonwealth shall scan the pages of its history and read the story of its splendid pioneer citizenship shall be written there will be found many of the deeds and activities of Hon. John O'Day.

This issue of THE DAILY HERALD is representative of the varied interests of Merrill. Thousands of these copies will be circulated throughout the country and to foreign places. It is a credit to the city and to those who have helped to make it such.

Square Deal To All, Our Policy.